

Microsoft Solution Sales Training

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Microsoft Solution Sales Training

Since the launch of the Microsoft APAC Enabler program seven months ago, sixteen PwDs have secured full time roles, internships, mentorships, and ...

Microsoft APAC Enabler Program Helps 110 PwDs in Six Countries Match to Roles Within the First Seven Months of Launch

Synology sent me a new DiskStation to review after I'd acquired an older one myself to look at its ability to back up Microsoft 365 data (the updated name for Office 365). Being a Microsoft MVP in ...

Synology Active Backup for Microsoft 365 Review

Upwork is the leading online workplace, home to thousands of top-rated Business Applications Developers. It's simple to post your job and get personalized bids, or browse Upwork for amazing talent ...

Business Applications developers

From initial overtures and negotiations to installation and implementation to day-to-day operations and troubleshooting, The best vendor-customer relationships require mutual respect and open ...

Not-so-customary customer service: Experts offer tips on vendor best practices

Business technology changes constantly, and every solution we implement has a lifespan. You may have been a Microsoft shop for the past thirty years, but your company is not currently operating on Win ...

Considerations for Implementing AI/ML in Your Business

Velvot Nigeria Limited is a Microsoft Tier 1 CSP Partner By Aliyu Garba, MD/CEO, Velvot Nigeria Limited - VELVOT NIGERIA LIMITED IS ONE OF AFRICA'S LEADING IT COMPANY As organizations in Africa work ...

Velvot Nigeria Limited is a Microsoft Tier 1 CSP Partner

Our "Golf Training Aids Equipment Market" report is a comprehensive research that provides information on Golf Training Aids Equipment market size, trends, growth, cost structure, capacity, revenue, ...

Golf Training Aids Equipment Market 2020 Scope of Current and Future Industry, Growth, Outlook and Comprehensive Analysis by 2027

Leading Digital Adoption Platform further strengthen stronghold in Europe by extending its digital adoption offerings to the European market ...

Whatfix Announces Partnership with C-Clear Partners to Help Organizations Bolster Their Digital Transformation Initiatives

Q3 2021 Earnings CallApr 27, 2021, 5:30 p.m. ETContents: Prepared Remarks Questions and Answers Call Participants Prepared Remarks: OperatorGreetings, and welcome to the Microsoft fiscal-year 2021 ...

Microsoft (MSFT) Q3 2021 Earnings Call Transcript

Business analytics service provider Aunalytics is launching its first formal partner program in a move to accelerate adoption of its cloud data analytics platform through managed service providers. ...

Cloud Data Analytics Provider Aunalytics Launches Inaugural Partner Program

Stone has added more depth to its position in the education sector after being recognised as an expert Microsoft ... training from the vendor, marketing assistance and funding to promote sales ...

Stone gets Microsoft thumbs-up and Redstor adds Azure support

Crestron Masters virtual event this year, which showed off new technology developed to handle the future of the workplace post-pandemic.

Crestron Masters Virtual Highlights Post-Pandemic Technology

Acronis has raised \$250 million on a \$2.5 billion valuation to increase recruitment and support around the cyber protection vendor's service provider channel.

Acronis Raises \$250M To Double Down On Channel Enablement

Leading Digital Adoption Platform further strengthen stronghold in Europe by extending its digital adoption offerings to the European market through the Benelux region ...

Whatfix Announces Partnership with C-Clear Partners

Hewlett Packard Enterprise, Facebook, and Microsoft—now have free access to patents under the Low-Carbon Patent Pledge. This patent can support scientists and help them “develop low-carbon solutions” ...

Hewlett Packard Enterprise, Facebook, and Microsoft grant free patent access for low-carbon innovators

Check Point® Software Technologies Ltd. (NASDAQ:CHKP), a leading provider of cyber security solutions globally, today announced four major new initiatives in its global Check Point Partner Growth ...

Check Point Software Introduces New Initiatives to Channel Sales Model to Further Accelerate ...

Seismic, the industry-leading sales enablement platform provider, today revealed more details of its new AI engine, Seismic Aura.

Seismic Summer 2021 Release Reveals Next Steps in AI Vision to Empower Sellers and Create New Revenue Opportunities

As for the Premier and Unified Support services, these also include Solution Assessments and training ... Microsoft 365 and Azure,” said Chris Perkins, General Manager of Public Sector Sales ...

UK government turns to Microsoft for digital transformation assistance

Ghostwriter may be connected to other state-directed hacks. Naikon APT has a new backdoor. FluBot returns. Microsoft rethinks MAPP.

Ghostwriter may be connected to state-directed hacks. Naikon APT has a new backdoor. FluBot returns. Microsoft rethinks MAPP.

The new initiatives are designed to increase partners' revenues and profitability throughout the entire sales cycle, and include: Enhanced 'White Space' program: this enables partners to give Check ...

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