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The Sages asked,
“Who is mighty?” and
answered, “Those who
can control their own
emotions and make of
an enemy a friend.” In
the bestselling book
The Go-Giver , Bob
Burg and John David
Mann revolutionized
the way we think about
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Adversaries Into Allies - Part 3; Motivation and Outcome

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That was over a year ago and he's back today to talk to us about his new book, *Adversaries into Allies: Win People Over Without Manipulation or Coercion*. Bob is an expert at influencing people so that it's a win-win situation for everyone. Bob Burg is

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a sought after speaker
at corporate
conventions and for
entrepreneurial events.

**Episode 090:
Adversaries Into
Allies | Bob Burg
Best ...**

It's called Adversaries
Into Allies- Win People
Over Without
Manipulation or
Coercion. Bob told me
that he feels this is the
book he was put on the
planet to write. Wow.

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Burg

That's quite a feeling. I
do consider Bob a
personal friend of
mine, ...

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“As a pastor, I’m
continually referring to
the greatest theme in
the Bible, “walking in
love.” Adversaries into
Allies is filled with

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practical stories and examples about getting along with people (walking in love) that will move you rapidly toward more personal and business success. The stories will inspire you and the examples will motivate you to become an Ultimate Influencer.

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In *Adversaries into Allies, Win People Over Without Manipulation Or Coercion*, Bob Burg outlines five principles that must be adhered to if you want to increase your ability to influence others. Much like Carnegie's classic *How to Win Friends and Influence People*, Burg's latest book isn't about manipulating people, but about controlling and improving yourself—your emotions.

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**Win People Over
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Release Date: October
31, 2013

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Need to win over a so-called enemy? Here's how to turn your adversaries into powerful allies - no manipulation needed.

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